

**DYNAMIC  
LEADERSHIP**

*of*  
**Engr. Simbi**  
**Kesiye Wabote**

*in*  
**NCDMB**



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Dr. Azudialu-Gore  
Group Mana  
Director/CEO of the Obijackson C



**NIGERIA CONTENT  
DEVELOPMENT AND  
MONITORING BOARD UNDER  
THE DYNAMIC LEADERSHIP OF  
ENGINEER SIMBI KESIYE  
WABOTE IS RANKED NUMBER  
1, (NUMERO UNO) IN THE  
LATEST AUDIT OF OIL AND GAS  
INDUSTRY CONDUCTED BY  
NIGERIA EXTRACTIVE  
INDUSTRIES TRANSPARENCY  
INITIATIVE (NEITI)**



# INTRODUCTION

## *Wabote's NCDMB Keying into President Muhammadu Buhari's 3 points Agenda.*

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The importance of the Local Content Act and Administration to Nations growth and development can never be over estimated. That was why the Oil and Gas local content Act was enacted about eight years ago.

The performance of the Nigeria Content Development and Monitoring Board (NCDMB) in keying into President Muhammadu Buhari's 3 Points Agenda of Economic Development, Security and Job creation got a boost in the last one year of Engr Simbi Wabote's Administration in the Board.

As part of its Economic Development

plan The Nigeria Content Development and Monitoring Board is already living up to its responsibility of increasing indigenous participation in the oil and gas industry, build capacity and competencies of indigenous operators, create linkages to other sectors of the National Economy and also boost industry contributions to the growth of Nigeria's Gross Domestic Product.

The summary of the contributions of the NCDMB to the Federal Government's agenda is summed up in the Executive Secretary's write up to mark eight years achievements of the Board thus 'The Board's strategic implementation of the NOGICD Act has been very impactful in the Oil and Gas Industry and the wider economy - several Nigerians service companies have invested in sophisticated vessels and rigs – assets that used to be the exclusive preserve of foreign companies. Local firms now enjoy patronage and even exclusivity in certain areas, retaining huge industry spend in the economy, employing Nigerians and building skills. Many hi-tech fabrications, manufacturing and engineering



facilities have also been developed and upgraded, domiciling most industry work that used to be exported. Nigerian Content has also grown remarkably on the production side. Indigenous and marginal field producers now account for about 15 percent of Nigeria's crude oil production. They also contribute about 53 percent of Domestic Gas Supply requirements, with NPDC, SEPLAT, ND Western, Frontier, 7Energy, Aiteo, etc being major producers.'

Former president, Goodluck Jonathan, had urged leaders of oil and gas producing African nations to embrace local content policy because of its in-country positive impact on the development of local technology, employment generation and capacity to promote value addition, industrialisation and overall expansion of the economy.

Jonathan made the statement recently in Houston at the 2018 local content conference, that took place on the side-lines of this year's offshore technology conference (OTC) in Texas the United States.

The ex-president said local content policy was the missing link in Africa's search for viable processes and procedures that would strengthen the continent's economy across strategic value chains.

African leaders must pay special attention to manpower development through quality education, training and research in areas of need to give local content through quality Industrialization, a great push. For Africa to truly develop in a sustainable manner, leaders must make conscious efforts to ensure that the education curricula of various countries are radically redesigned to produce skills relevant to the economic needs of the 21st century," a statement issued by his media adviser Ikechukwu Eze said.

Jonathan stated that education was needed to produce the required workforce that would galvanise industrialisation.

He said: "African leaders must pay special attention to manpower development through quality education, training and research in areas of need to give local content through quality Industrialization, a great push. For Africa to truly develop in a sustainable manner, leaders must make conscious efforts to ensure that the education curricula of various countries are radically redesigned to produce skills relevant to the economic needs of the 21st century."

"I believe that Nigeria is utilising the increased application of the local content Act in its oil and gas industry to stimulate investments that will positively transform other sectors of its economy, and create more jobs for the unemployed. I am aware that the mileage already covered and successes recorded in the implementation of the Act in less than a decade have attracted local and international commendations. It has also excited the interest of some African countries that are already soliciting for the Nigerian content policy as a guide.'



# IN THE BEGINNING



**R-L: Dr. Ernest Nwapa, pioneer Executive Secretary; Engr. Simbi Wabate, Executive Secretary, NCDMB and Arch. Denzil Kentebe, erstwhile Executive Secretary, NCDMB at the 2016 Practical Nigerian Content (PNC) Conference.**

**T**he Nigerian Content Development and Monitoring Board was created by an Act known as Nigerian Oil and Gas Industry Content Development Act of 2010.

The Act provides for the development of Nigeria Content in the Nigeria oil and Gas industry. Nigerian Content Plan, supervision, coordination, Monitoring and

Implementation of Nigerian Content.

The Local Content journey started formally from the report of a Presidential Committee inaugurated in 2001 to suggest reforms in the Oil and Gas industry. Prior to the NOGICD Act, the Department of



## **DYNAMIC LEADERSHIP OF ENGR. SIMBI KESIYE WABOTE IN NCDMB**

Petroleum Resources (DPR) used oil block bid rounds to enforce some level of Local Content Policies enshrined in extant Petroleum statutes. The Nigerian National Petroleum Corporation (NNPC) would later set up the Nigerian Content Division within its system and issue Nigerian Content directives to the industry. The absence of a regulatory framework limited the best efforts of the DPR and NNPC, especially as operators and service companies complied only on best Endeavour basis.

Initially The Executive Secretary of the Nigerian Content Development and Monitoring Board [NCDMB] Mr Simbi Wabote had decried inability of Nigeria business firms in the oil and gas sector to access the \$100million Nigerian Content Fund. Meant to address financial and Liquidity challenges of companies operating within the industry.

The Executive Secretary spoke in Yenegoa, the Bayelsa state capital while marking the Board's 100 days on the saddle listed the inauguration of several projects, massive staff training and the adherence to the act setting up the body as part of its achievements.

He told Journalists during the event that though the NCDMB had since its creation six years ago increased local participation in the oil and gas industry from three percent to 28 percent, his plan was to accelerate the pace during his tenure.

He said so far only three organizations had accessed the fund. 'not been able to put the funds to work is a failure..Secondly, we are trying to take stock with where we are today with the implementation of the Act, we have not been able to implement in totality' he said.

On the tortuous contracting period, he said 'we will identify the gaps and areas we need to improve upon. Contracting cycle time has been reduced considerably where the industry was when his administration took over'.

'A lot of progress has been made, the minister has set a target for six months and all agencies concerned are working to meet the target. It will not happen overnight.'

Most of the contracts in the industry going to foreign companies, now come to Nigerians. We are compiling the amount of contracts we have been able to give to Nigerians in the past 100 days.

According to him, one of the things the board set out to do was to bring staff competence at par with oil and gas industry.

On the controversy surrounding the actual value of the NCDMB Fund he said 'in this country people like to throw in numbers and assume the position of knowledge what they actually don't know anything about.

Meanwhile oil and gas companies that default in the deduction and remittance of one percent of the value of contracts they executed in the upstream sector will henceforth be disqualified from participating in the tenders for new contracts.



Speaking in Lagos at a recent stakeholders' forum on the Nigerian Content Development Fund remittances, the Executive Secretary Simba Wabote also unveiled plans to conduct a forensic audit of the industry to track and recover due payments on the NCDF held by some companies.

He said the NCDF was established by section 104 of the Nigerian oil and gas industry content Development Act 2010 and provides that one percent of every contract in the upstream sector of the oil and gas industry shall be deducted at source and paid into the fund.

In the same vein, Stakeholders from the Niger Delta region have been urged to participate in the oil and gas sector to create employment and contract award to its people with a view to creating wealth, develop capacity and harness their resources.

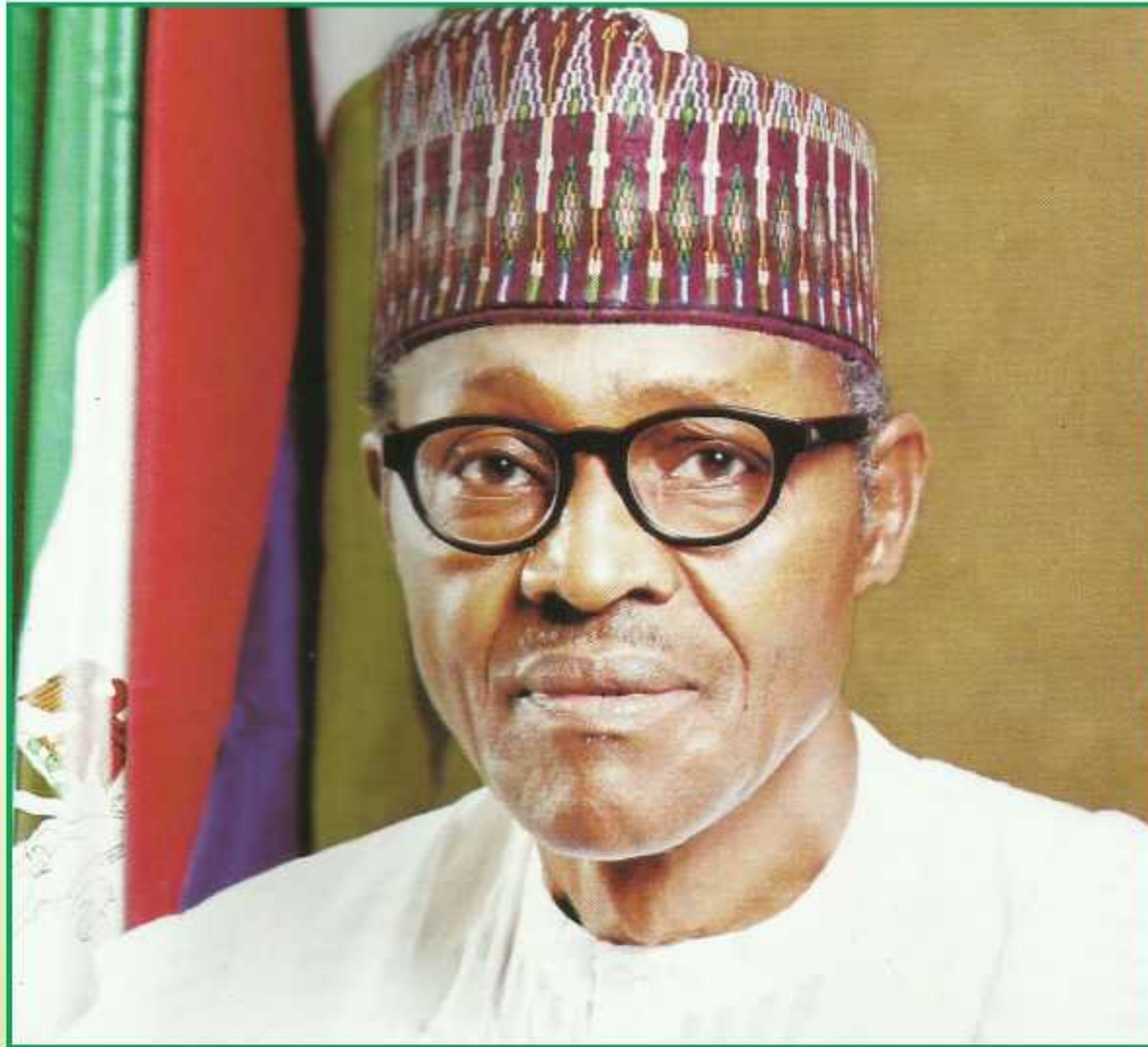
Some of the participants at the Niger Delta stakeholder forum organised by the Nigerian Content Development and Monitoring Board (NCDMB), with the theme, "Local Content: Youth Involvement and Benefits", urged the youths of the region to avail themselves for all oil and gas operations in the area, noting that it is not an opportunity given to the youths of the region but their right to engage in all projects operations in the Niger Delta.

The forum was to highlight opportunities and provide specific training required to boost employability of youths in the oil and gas

industry.

NCDMB was also created to ensure that Nigerian economy benefits from the vast hydrocarbons resources in the country as well as placing production and operating assets in the hands of Nigerians, maximizing utilization of Nigerian made goods, deepening community participation and maximizing utilization of Nigerian human resources. The stakeholders appealed to the Niger delta youths to be intellectually prepared to take up responsibilities in the oil and gas sector, stressing that intellectual struggle should now take over from the arms struggle of the militants era.

The mandate given to the Board includes, To Review, assess and approve Nigerian content plans developed by operators, To set guidelines and minimum content levels for project related activities across the oil and Gas value chain, To engage in targeted capacity building intervention that would deepen indigenous capabilities... Human capital development, Infrastructure and Facilities, Manufactured Materials and Local Supplier Development., To grow and manage the Nigeria Content Development Fund, To establish, maintain and operate the Joint Qualification System (NOGICQS) in conjunction with industry stakeholders, To monitor Nigerian Content compliance by operators and service providers. This will be in terms of cumulative spending, employment creation and sources of local goods, services and materials utilized on projects and operations. Among others.



**PRESIDENT MUHAMMADU BUHARI (GCFR)  
FEDERAL REPUBLIC OF NIGERIA**





*Front Row: Mr. Mina Oforiakuma, Representative of the NCCP, Dr. Shu'ra Jamila, former Permanent Secretary, Ministry of Petroleum Resources; Engr. Simbi Kesiye Wabote, Executive Secretary, Nigeria Content Development and Monitoring Board; Alhaji Abba Kyari, Chief of Staff to the President; Dr. Ibe Kachukwu, Minister of State for Petroleum Resources; Mr. Bank-Anthony Okoroafor, Chairman of the Petroleum Technology Association of Nigeria (PETAN) and other members of NCDMB Governing Council at their inauguration by President Buhari in Abuja.*



# ACHIEVEMENTS OF THE NIGERIA CONTENT ADMINISTRATION:

**...Good News For Nigerian Youths 30,000 Jobs Created, 300,000 Jobs In The Making.**

**T**he local content Act and the Board is one of the few government establishments that has remained a success in Nigeria. Even though the Act was enacted 8 years ago, it has become the most successful Economic Policy of the Federal Government.

The enactment of the NOGICD Act 2010 and subsequent establishment of the NCDMB ushered a paradigm shift. Before then, nearly all fabrication, engineering, and procurement for the Oil and Gas Industry were executed abroad. It is estimated that the national economy suffered capital flight of about \$380 billion dollars in the first 50 years of oil production in Nigeria and lost opportunities to create over two millions jobs. The level of Nigerian Content was less than five percent, partly because preceding administrations and most citizenry focused

on revenue derivation from the Oil and Gas sector.

MANY Stakeholders and drivers of the Nigeria Economy has described has described the Nigeria Content as a veritable tool for National Development. One of such is the Managing Director of Shell Nigeria Exploration and Production Company Mr Bayo Ojulari who described the Nigeria Content Law as a veritable tool for National development noted that even in developed world the concept of 'country first' is becoming increasingly popular.

Mr Ojulari spoke during his presentation on SERVICE COMPANY OPERATOR COLABORATION MODELS= DRAWING FROM EXPERIENCE FROM OTHER PROVIDENCES at the last maiden edition of the West African International Petroleum



Exhibition and conference ( WAIPEC) in Lagos added that in other countries such as Brazil companies have leveraged on each others capability to deliver Floating Production Storage Offshore (FPSO) vessel at half the price and half the time.

It's heartening that the implementation of the Nigeria Local Content Policy has remained on the front burner of four successive Federal Administrations, giving the lie to the narrative that governments in Africa are too eager to jettison policies initiated by their predecessors. In fact, the remit of the Nigerian Content implementation is being broadened beyond oil and gas as part of diversification of the economy.

Two out of the five Presidential Executive Orders issued by the administration of President Muhammadu Buhari are specifically in support of Local Content -



**Cadets selected from the NOGOCJOS embarking on an 18 month sea Time Training Experience Programme organised by Nigerian Agip Exploration and NCDMB**

Presidential Executive Order 003 which mandates Support for Local Content in Public Procurement by Ministries, Departments and Agencies of the

Federal Government and Executive Order 005, for the "Planning and Execution of Projects, Promotion of Nigerian Content in Contracts and Sciences, Engineering and Technology." These



## **DYNAMIC LEADERSHIP OF ENGR. SIMBI KESIYE WABOTE IN NCDMB**

instruments have reaffirmed President Buhari's administration's unequivocal support for Local Content and deep conviction of its importance to the attainment of the Economic Growth Recovery Plan (EGRP) and wider socio-economic goals of the nation.

Today, Nigeria is widely regarded as a model in Local Content implementation in Africa and the Nigerian Content Development and Monitoring Board (NCDMB) has been

mentoring several countries on the development of their own policies. Among such other countries included Angola whose oil Minister Botellio de Vasconcelos said the government is preparing a set of Legal and Economic measures on Local Content to ensure greater participation by domestic companies in providing services to the oil sector.



**HISTORIC MoU: (L-R): Dr. Ibe Kachikwu, Minister of State for Petroleum Resource; Engr. Simbi Wabote, Executive Secretary, NCDMB and Mr. Olukayade Pitan, Managing Director, Bank of Industry after the MoU signing ceremony on the implementation of the \$200 million Nigerian Content Intervention Fund in Abuja on August 24, 2017.**

According to the Angola News Agency ANGOP who spoke at the proclamation ceremony of the Angolan Association of Geosciences and support for oil sector said 'because his Ministry is responsible for promotion of local content in the oil sector it will present a strategic project for integration and development of domestic enterprise to reduce the importation of goods and services and ensure the diversification of the economy'.

The Executive Secretary of the Nigeria Content Development and Monitoring Board (NCDMB) Simbi Kesiye Wabote said 'In the past eight years, we have focused the thrust of Local Content implementation on Promoting



indigenous ownership of equipment used in industry operations; Promoting Oil and Gas Components Manufacturing; Giving first consideration to Nigerian indigenous companies; Ensuring that Nigerian Content targets are met for projects and operations; Creating and Utilizing training and employment opportunities for indigenes; Deploying the Nigerian Content Development Fund for targeted capacity building; Ensuring that local capacity investors have work to amortize investments and Involving oil producing communities in the activities of the sector.'

He said 'The Board's strategic implementation of the NOGICD Act has been very impactful in the Oil and Gas Industry and the wider economy - several Nigerians service companies have invested in sophisticated vessels and rigs – assets that used to be the exclusive preserve of foreign companies. Local firms now enjoy patronage and even exclusivity in certain areas, retaining huge industry spend in the economy, employing Nigerians and building skills. Many hi-tech fabrications, manufacturing and engineering facilities have also been developed and upgraded, domiciling most industry work that used to be exported. Nigerian Content has also grown remarkably on the production side. Indigenous and marginal field producers now account for about 15 percent of Nigeria's crude oil production. They also contribute about 53 percent of Domestic Gas Supply requirements, with NPDC, SEPLAT, ND Western, Frontier, 7Energy, Aiteo, etc being major producers.'



Engr. Simbi Wabote, Executive Secretary, NCDMB; Mr. Rick Perry, United States Secretary of Energy and Dr. Emmanuel Ibo Kachikwu, Minister of state for Petroleum Resources at the Africa Oil week conference in cape Town, South Africa.



## ***DYNAMIC LEADERSHIP OF ENGR. SIMBI KESIYE WABOTE IN NCDMB***

A lot has been achieved in the last one year of the Administration of Engr Wabote more than what was achieved in the last seven years of the Nigeria Content Act, and the Board. This is attributed to the dynamic and robust leadership of the current Board and

Management as well as the support of the President Muhammadu Buhari's Administration.



**(L-R): Mr. Cornelis Zegelaar, MD, Addax; Mr. Nicolas Terraz, MD Total, Mr. Jeff Ewing, MD, Chevron; Mr. Osagie Okunbor, MD, SPDC and Chairmani, Oilo Producers Trade Section, Engr. Simbi Wabote, Mr Paulo McGrath< MD ExxonMobil and Mr. Massimo Insulla, MD NAOC during a courtesy visit by the OPTS leadership to the NCDMB Headquarters in Yenagaa, Bayelsa State.**

It should be remembered that as at the time the seven years existence of the Act was marked in 2016 there was little to cheer about. Stakeholders were unanimous in their views that local content development in the Nigeria oil and gas industry still remained unsatisfactorily low and continued inhibit the growth potential of the industry. The Nigeria Content Development and Monitoring Board was established by the Nigeria Content Act of 2010, saddled with the responsibility of increasing indigenous participation in the oil and gas industry, build capacity and competencies of indigenous operators, create linkages to other



## ***DYNAMIC LEADERSHIP OF ENGR. SIMBI KESIYE WABOTE IN NCDMB***

sectors of the National Economy and also boost industry contributions to the growth of Nigeria's Gross Domestic Product.

But Mr Lee MAEBA former Chairman Senate committee on Petroleum Resources, Upstream and sponsor of the Nigeria Content bill stated that from inception of the NCDMB in 2010 to 2016 not much were achieved in the areas of compliance, as a result 'Nigeria companies are not deriving the optimum benefit of the Nigeria Content Act' he said.

In other to address these shortcomings NCDMB under the able leadership of Engr Simbi Wabote adopted a number of strategies.

Mr Wabote said the strategies were aimed at increasing National Capacity in in terms of local

content would help create an enabling environment to attract investors and protect investments made through compliance oversight.

One of the strategies , he said include stakeholders collaborations to overcome the key





challenges in the area of Macro Economic issues, skills gap, weak sectoral linkages and weak manufacturing base, inadequate critical infrastructure and policy inconsistency among others.

Other strategies Mr Wabote said also include the fast track establishment of the five oil and gas parks and the organisation of the Nigeria Content Opportunities fair to showcase available capacities , showcase opportunities in upstream, midstream and downstream sectors and provide multinationals the opportunity to link up and utilise in country capabilities.

Within one month of his Administration as the Chief Executive Officer of NCDMB Mr Wabote was able to fulfil all he set out to do to address the shortcoming experienced previously.

He convened the Nigerian oil and Gas opportunity fair (NOGOF) to aggregate industry business plan which led to the compilation of a compendium of investment opportunities in the country, The Automation of the NOGIC JOS platform. Launch of US\$200m Nigerian content intervention fund among others.

Talking about the intervention fund, The Nigerian Content Development and Monitoring Board is planning to increase the fund lent to qualified oil and Gas players under the Nigerian Content Intervention fund from US\$100m to US\$200m. An increase in the pool would ensure that more deserving companies benefit from the fund at the same time.

Key features of the NCI Fund are that the loans will be disbursed directly by the Bank of Industry (BOI) at the single digit interest rate and repaid within five years.

Whereas there were various intervention funds for the other critical sectors of the economy like Agriculture, Aviation, Mining, and others there was none for the oil and Gas sector before now. The

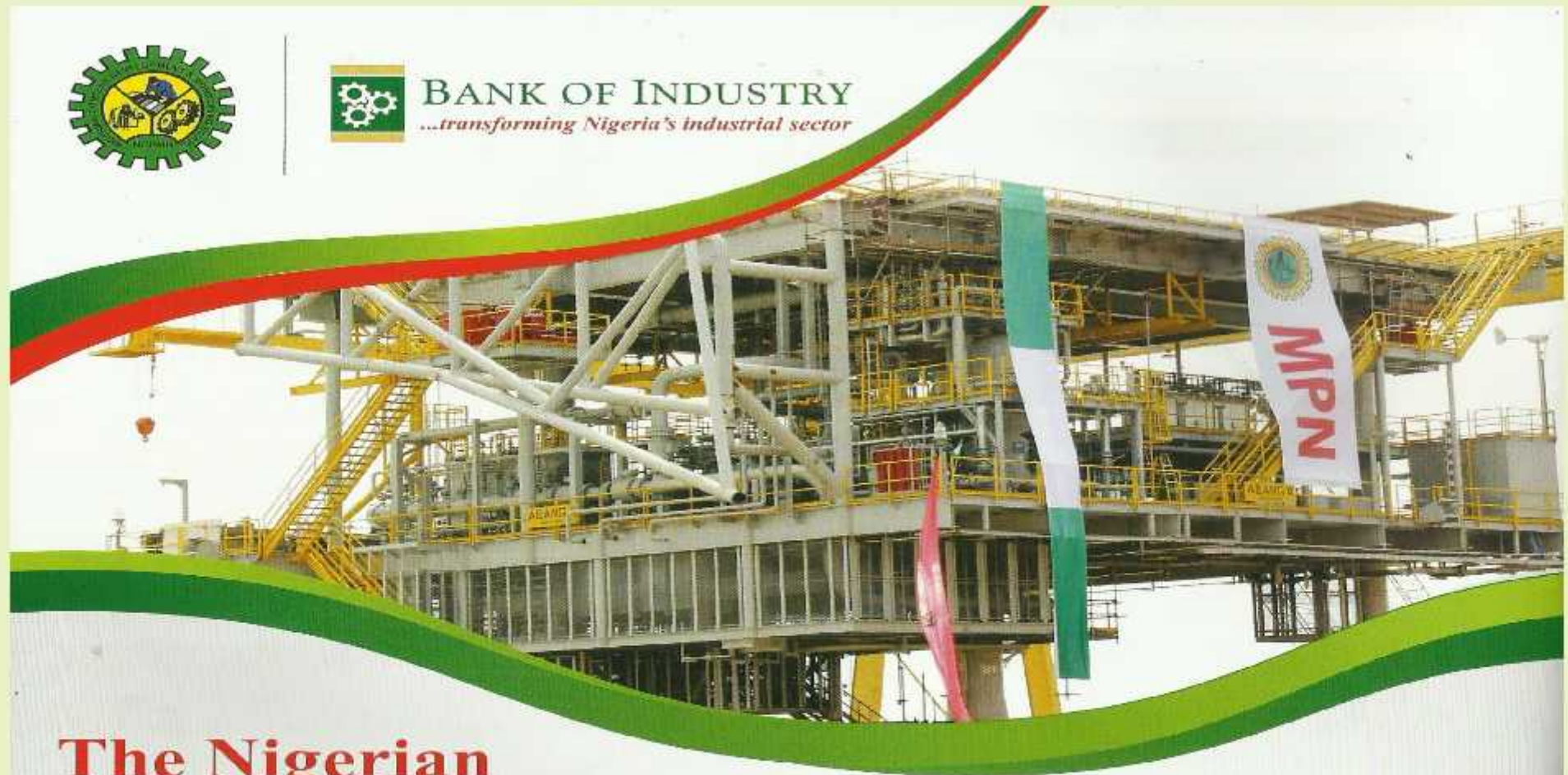
significant aspect of this NCDMB AND BOI fund known as the NCI fund is that it replaced the original model whereby the NCDF provided partial guarantee and 50 percent interest rebate to service companies who obtained facilities from commercial banks for asset acquisition and project execution. Industry stakeholders experienced difficulties assessing funds under the NCDF model necessitating a change of strategy by the Board.

Industry stakeholders including the Petroleum Technology Association of Nigeria (PETAN) had described the NCI fund model as a great initiative that would address the paucity and inability to access credit which often beset manufacturers, service providers and other key players in the Nigeria oil and Gas Industry.





**BANK OF INDUSTRY**  
*...transforming Nigeria's industrial sector*



## **The Nigerian Content Intervention Fund (NCI Fund)**





# FROM THE NEWS DESK

## ...WABOTE CALLS FOR LOCAL CONTENT BEYOND OIL AND GAS

**N**igerian Content Development and Monitoring Board has called for diversification of focus on Nigerian Content beyond the Petroleum Industry in order to give local companies in order sectors of the economy a boost.

Executive Secretary of NCDMB Engr Simbi Wabote made this call during a courtesy visit made in conjunction with major IOCs to the Dorman Long Galvanizing plant in Lagos.

In his words 'A country with a mono product economy is at great risk and we can see its effects in Nigeria today., so the Board is exploring how they can support the government to extend what has been achieved in the local content for oil and gas sector to the other sectors of the economy.'



**Engr. Simibi Kesiye Wabote**

According to him, investment opportunities abound in other sectors like Construction, Telecommunications, Power Projects, Transportation ( Railway and Aviation ) that local content policies and strategies can benefit from.

Wabote expressed his pleasure with the in house facilities at the Dorman Long complex and gave his assurance that NCDMB will do its own part to create increased awareness within the industry of the existence of a fantastic state of the art galvanizing facility in the company.

Civil Society Groups to play



FROM THE NEWS DESK CONTINUED...

key role in Nigerian Content....Wabote

Civil Society Organizations are set to play a major role in the implementation of the Nigerian Content Act. This is a key outcome of an interactive session organized by the NCDMB for CSOs and advocacy groups in Abuja.

The Civil Society will form a special committee under the Nigerian Content Consultative forum and they will use the platform to support the Board's intervention monitoring mechanisms and carry out periodic reporting and disclosure of local content performance by oil and gas companies.

Engineer Wabote urged members of the CSO to raise the advocacy for community participation and support stakeholders to improve their capacities. He said he would collaborate with the Nigerian Extractive Industries Transparency Initiative (NEITI) to coordinate members of the civil society organizations for this purpose.

Dr Orji Ogbonnaya Orji, the Director of Communications at NEITI described the Board's engagement with CSOs as a confirmation to openness, integrity and corporate governance. He said CSOs could assist the Board to push the boundaries of implementation and carry out advocacy campaigns.

# 235 Vessels *built in Nigeria*

The 2016 3rd quarter vessel categorisation Report indicated that about 235 vessels operating in the oil and Gas industry were built in the country.

Executive Secretary Nigerian Content Development and Monitoring Board (NCDMB) Mr Simbi Wabote told News Agency of Nigeria recently that the development was a marked improvement of what was obtained in 2010.

According to him 2258 vessels are currently operating in Nigeria oil and Gas industry and that 848 of the vessels are

Nigerian owned representing 37.56 percent. He has also called for local content beyond oil and gas.

According to him, a country mono product economy is at risk and we can see its effects in Nigeria, 'so the Board is exploiting how they can support the government to extend what has been achieved in the local content for oil and gas sectors of the economy.'

According to him, investment opportunities abound in other sectors like Construction, Telecommunication, Power projects, Transportation etc. that local content policies and strategies can benefit from.



FROM THE NEWS DESK CONTINUED...

## NCDMB HELPING IN THE REBUILDING OF THE NORTH EAST

### ...A CORPORATE SOCIAL RESPONSIBLY (CSR)

As part of its Corporate Social Responsibility (CSR) The Nigerian Content Development and Monitoring Board has concluded plans to build 90 homes in the North East Region of the country. This is part of the oil and gas contributions towards rebuilding areas that were devastated by the activities of the Boko Haram sect. The Board is using the Down to Earth model in

the intervention which will lead to the acquisition of two Hydraulic Compressed Earth Block Oskam machines for building blocks will be used to build the homes which will have utilities, a Medical Centre and Community gardens.

Mr Abdulmalik Halilu, General Manager Corporate Services and Logistics who doubles as NCDMB Lead on the intervention said the Board will train youths from the Region on the use of Hydraulic Compressed Earth Block machine with the objective of creating employment opportunities in the subregion.

He added that the Board had conducted a detailed study of the HCEB machine and found that it is very durable.

Another key project undertaking by the Board include the fair chance Initiative under which 107 internally displaced persons will be trained on different crafts and some of them eventually engaged in the construction of the 90 homes. The trainees will be provided with starter packs and linked to the virtual market.

NCDMB will also construct a vocational centre deworm, in addition to administering Vitamin A supplement on 50,000 pupils in primary schools in the North East states.





## NIGER DELTA YOUTHS TO ACQUIRE LEADERSHIP, SELF RELIANCE SKILLS, COURTESY NCDMB

**T**he Nigerian content development and Monitoring Board (NCDMB) will train youths from the Niger Delta in Leadership and specialized skills to make them self-reliant.

Engr. Simbi Wabote made the pledge when he hosted a delegation of Ijaw Youths Congress (World Wide), led by its President, Pereotubo Oweilami.

The NCDMB chief said jobs in the Oil and Gas industry were limited, hence the need to train youths in other sectors, such as agriculture and construction, in line with Federal Government's drive for the diversification of the economy.

He said the Board's trainings were informed by a gap analysis, which revealed skills and capacities needed by the Oil and Gas industry. According to him, 60 percent of industry's training budget will be dedicated to providing beneficiaries with specialized skills and

international certifications that will guarantee them jobs in Nigeria and beyond. Twenty percent, he said, will be applied to enhancing the skills of those already employed while another 20 percent would be used to provide general trainings and soft skills to beneficiaries.

Engr. Wabote also debunked rumors that the Board was planning to relocate its headquarters from Yenegoa in Bayelsa State, adding that the Board's 17-storey headquarters building project in the town had progressed up to the 12<sup>th</sup> floor. He added that the Building is a monument, which should reassure community stakeholders that the Board has come to stay in the Niger Delta.

He said the Board established liaison and zonal offices in key cities and oil producing states for operational efficiency, just like other federal agencies and state governments.



FROM THE NEWS DESK CONTINUED...

## Local content board targets retention of \$14bn in oil sector

The Nigerian Content Development and Monitoring Board (NCDMB) projected that \$14 billion out of the \$20 billion spending in shipyards and manufacturing in the oil sector, would be retained in Nigeria by 2027.

The board also made a projection that about 300,000 would be provided by the sector by 2027.

Unveiling the board's 10 years strategic plan at the Oil and Gas Trainers Association of Nigeria (OGTAN), Education Summit (NES) recently in Lagos, the Executive Secretary of NCDMB, Simbi Wabote, said that human capital development is at the core of our 10-year strategic plan.

According to him, the Nigeria oil and gas sector will be a catalyst for the industrialization of the Nigerian oil and gas industry and its linkage sectors in the next 10 years.

Wabote stated: "Increase local content level in the oil and gas industry from 26



*Engr. Simbi Wabote, Executive Secretary, NCDMB receiving an Award of Distinguished Service from Engr. Dr. Y.O. Beredugo, former Chairman, Nigerian Society of Engineers, Port Harcourt Branch, at the NSE workshop held in Port Harcourt, Rivers State.*



FROM THE NEWS DESK CONTINUED...

per cent to 70 per cent by 2027. Double the value domiciled in the Nigerian oil and gas industry by 2027.

Speaking at the event, the Group Managing Director, Nigerian National Petroleum Corporation (NNPC), Dr Maikanti Baru, called for more collaboration between the academia and the oil and gas industry on research, to attract investments into country.

He stressed the need for the country to develop and adopt research and development structures that will create opportunities in the industry through risk reduction and production costs.

Baru promised to collaborate with OGTAN to accelerate skills development in the industry, in order to keep pace with changing environment globally.

According to him, research must be prioritised in order to keep up with developmental changes in the world.

OGTAN's president, Dr Afe Mayowa, said that the body is working on a couple of projects to encourage researchers in oil and gas and the academia.

Mayowa said that some of the projects were categorised as member companies, in line with international standards, issuance of guidelines for standardisation of training and the establishment of a National Occupation Standard (NOS).

He said that the projects were in conjunction with the NCDMB in fostering collaboration between regulatory bodies, the academia and the oil and gas industry, to help close the gap between the ivory towers and the practical aspects of the oil and gas industry.

## NCDMB Pledges Support for Cable Manufacturers

Cable manufacturers in Nigeria will get all necessary support they need to boost their capacities and meet the expectations of the oil and gas industry, the Executive Secretary, Nigerian Content Development and Monitoring Board (NCDMB), Engr. Simbi Wabote has said.

The Executive Secretary made the commitment during a recent facility visit to Kabelmetal Nigeria Plc and Miccom Wires and Cables on Thursday in Lagos. He explained that oil and gas operations requires lots of cables, adding that the importation of cables will be resisted since local cable manufacturers are capable of meeting the needs of the oil industry.

He described the importation of cables as a negation of the tenets of the Nigerian Content Act, assuring that "we will work with you to ensure that those activities are domiciled in the country and your organizations are patronized. We will ensure that players in the oil and gas industry stop importation of cables that can be produced in Nigeria."

In his presentation, the Chief Executive Officer, Kabelmetal Nigeria Plc, Robert Kretschmer, said the company plans to commence the production of shipboard cables which is a new technology. He stated that no Nigerian company had ventured into the production of this type cables because of the technicalities and investments required.

In her speech, the Chief Operating Officer, Miccom Cables and Wires, Mrs. Bukola Adubi revealed the company's plans to manufacture High Voltage Cables in-country and sought the support of the Board to maximize utilization of local resources especially in the production of raw materials required for the cable production.

While commending the companies for their investments, he charged them to maintain high quality standards, adding that the Board would not support mediocrity in the name of Local Content. He said, "Considering the risky nature and high intensive of this industry, high quality and standards must be maintained."



# IOC'S PLEDGE TO SUPPORT NCDMB

**T**he Nigerian Content Development and Monitoring Board (NCDMB) and international oil companies (IOCs) operating in the country have made commitment to fast-track execution of oil and gas projects. This will lead to an increase crude production and create opportunities for the growth and development of Nigerian Content.

The IOCs gave the assurance when the Executive Secretary of NCDMB, Simbi Kesiye Wabote visited some IOCs in Lagos to seek collaboration and get their commitment to support upcoming projects.

Wabote visited Chevron. Total Up stream and Shell with management of the Board and confirmed that NCDMB had adopted mechanisms that accelerate processing time for Nigerian Content plans, technical and commercial evaluation and issuance of Nigerian Content certificates.



He urged other entities involved in the contracting cycle to adopt similar strategies for the sector to achieve the six-month contract processing target set by the Minister of State for Petroleum Resources. Dr. Ibe Kachikwu. He also

expressed the Board's readiness to partner various stakeholders in resolving challenges they have in executing their projects

According to him, the visits were



### ***DYNAMIC LEADERSHIP OF ENGR. SIMBI KESIYE WABOTE IN NCDMB***

conceived to engage stakeholders, and explain strategies adopted by the NCDMB to foster projects and ensure domiciliation of work scopes and maximization of in-country capacities.

One of those strategies is the categorization of service companies by their capacities, which he said, will be used in the contracting process. He stressed that all new projects must comply with the provisions of the Nigerian Oil and Gas Industry Content Development (NOGICD) Act 2010 and urged the operating companies to ensure that their contractors and sub-contractors remit 10 percent of their contract value to the Nigerian Content Development Fund (NCDF) as required by law.

The NCDMB chief praised the establishment of pipe coating facilities and steel pipe mills in-country and directed operators to patronize the facilities. He said the Board would sanction operators that award contracts without approved Nigerian Content Compliance Certificates (NCCC).

He also informed the companies that the Board was developing a 5-year Road Map for Nigerian content development. The final document would be shared with stakeholders for their inputs and identification of roles they will play in the actualization.

Speaking at Chevron, Wabote canvassed for the participation of operating companies in the Nigerian content Opportunities Fair which took place in Uyo, Akwa Ibom State.

The goal is to showcase opportunities in upstream, midstream and

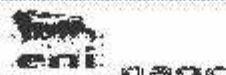
downstream sectors and provide multinationals the opportunity to link up and utilize in-country capabilities, he said.

He added that “most Nigeria companies do not know when projects will come through so they do not prepare themselves adequately. The fair will provide a platform where we can share information that are not confidential.”

At Shell, the team led by the Vice-President Nigerian and Gabon, Mr. Peter Costello discussed the company's projects including the Bonga Southwest / Aparo (BSWA). They also officially presented their plans to align the project timelines with the Board, achieve early Final Investment Decision (FID) and carry out joint contracting workshops and in-country capacity re-assessment/revalidation among others.

Speaking at Total, Wabote commended the company for its Nigerian Content achievements on the Egina Deepwater project, which helped to sustain many Nigerian service companies despite the crash of crude oil prices.





# nigerian agip oil company limited

Specialist of Petrochemicals and Lubricants

## TENDER OPPORTUNITY ICT INFRASTRUCTURE REVAMPING. (NIPeX Ref: 3100106)

### 1. INTRODUCTION

Nigerian Agip Oil Company Limited (NAOC) intends to put in place open contracts for the upgrade and total revamping of NAOC's data centre infrastructure in its office in 254005, Block 10, Phase 1, Bako, Lagos, Nigeria. The project is divided into two (2) parts: (a) upgrade and (b) revamp. NAOC, through this Tender Opportunity, seeks to invite interested reputable Nigerian Companies and NIOS qualified Contractors of the defined scope of service hereunder.

### 2. SCOPE OF SERVICE

The project to be delivered generally consists of all work necessary and incidental to the upgrade and total revamping of NAOC's data centre infrastructure. Local area network, TV system, and data center infrastructure in the 4 major data centres (NIOC, NIOC, Kudu and Fintech) on a call centre basis. The project will be for a period of 12 months. The project will be for a period of 12 months. The project will be for a period of 12 months.

#### Product categories:

Module A (Code 134.05): Communication Equipment & Accessories; Routers, Modems, Hubs, Cables etc that will be applicable to network & TVOD (Telecommunications) equipment.  
Module B (Code 134.06): Telecommunication Infrastructure & Support

#### Contractors that perform the following work:

- Procurement/Installation of Cisco routers and wireless APs.
- Procurement/Installation of Cisco switches and wireless APs.
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### 3. MANDATORY REQUIREMENTS

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Networking Equipment (134.02) and Telecommunication systems, integration, installation / support services (134.03) in NIPeX Joint Qualification System (JQS) data base. Only successfully pre-qualified suppliers in this category will receive invitation to tender (ITT).
- To determine if you are pre-qualified and can view pre-qualification category, go on NIPeX for opportunity details, click on Products/Services/Status to view your status and pre-qualification.
- If you are not listed in a product/service category and you are registered with NIOS in the business, contact NIPeX office at 6, Bako Kudu Street, Ikeja, Lagos with your DPR certificate as evidence for verification.

### 4. CLOSING DATE

Only tenders who are pre-qualified in the Networking Equipment (134.02) and Telecommunication systems, integration, installation / support services (134.03) in NIPeX Joint Qualification System (JQS) data base will be invited to submit tenders.

- Please note that this contract shall be on call basis with no minimum commitment/quantity.
- Please visit the NIPeX Portal at [www.nipex.org](http://www.nipex.org) for this Advert and other information.
- ENCDMB/CERT/NAOC-ADM/18/12/13/14/15/16/17/18/19/20/21/22/23/24/25/26/27/28/29/30/31/32/33/34/35/36/37/38/39/40/41/42/43/44/45/46/47/48/49/50/51/52/53/54/55/56/57/58/59/60/61/62/63/64/65/66/67/68/69/70/71/72/73/74/75/76/77/78/79/80/81/82/83/84/85/86/87/88/89/90/91/92/93/94/95/96/97/98/99/100/101/102/103/104/105/106/107/108/109/110/111/112/113/114/115/116/117/118/119/120/121/122/123/124/125/126/127/128/129/130/131/132/133/134/135/136/137/138/139/140/141/142/143/144/145/146/147/148/149/150/151/152/153/154/155/156/157/158/159/160/161/162/163/164/165/166/167/168/169/170/171/172/173/174/175/176/177/178/179/180/181/182/183/184/185/186/187/188/189/190/191/192/193/194/195/196/197/198/199/200/201/202/203/204/205/206/207/208/209/210/211/212/213/214/215/216/217/218/219/220/221/222/223/224/225/226/227/228/229/230/231/232/233/234/235/236/237/238/239/240/241/242/243/244/245/246/247/248/249/250/251/252/253/254/255/256/257/258/259/260/261/262/263/264/265/266/267/268/269/270/271/272/273/274/275/276/277/278/279/280/281/282/283/284/285/286/287/288/289/290/291/292/293/294/295/296/297/298/299/300/301/302/303/304/305/306/307/308/309/310/311/312/313/314/315/316/317/318/319/320/321/322/323/324/325/326/327/328/329/330/331/332/333/334/335/336/337/338/339/340/341/342/343/344/345/346/347/348/349/350/351/352/353/354/355/356/357/358/359/360/361/362/363/364/365/366/367/368/369/370/371/372/373/374/375/376/377/378/379/380/381/382/383/384/385/386/387/388/389/390/391/392/393/394/395/396/397/398/399/400/401/402/403/404/405/406/407/408/409/410/411/412/413/414/415/416/417/418/419/420/421/422/423/424/425/426/427/428/429/430/431/432/433/434/435/436/437/438/439/440/441/442/443/444/445/446/447/448/449/450/451/452/453/454/455/456/457/458/459/460/461/462/463/464/465/466/467/468/469/470/471/472/473/474/475/476/477/478/479/480/481/482/483/484/485/486/487/488/489/490/491/492/493/494/495/496/497/498/499/500/501/502/503/504/505/506/507/508/509/510/511/512/513/514/515/516/517/518/519/520/521/522/523/524/525/526/527/528/529/530/531/532/533/534/535/536/537/538/539/540/541/542/543/544/545/546/547/548/549/550/551/552/553/554/555/556/557/558/559/560/561/562/563/564/565/566/567/568/569/570/571/572/573/574/575/576/577/578/579/580/581/582/583/584/585/586/587/588/589/590/591/592/593/594/595/596/597/598/599/600/601/602/603/604/605/606/607/608/609/610/611/612/613/614/615/616/617/618/619/620/621/622/623/624/625/626/627/628/629/630/631/632/633/634/635/636/637/638/639/640/641/642/643/644/645/646/647/648/649/650/651/652/653/654/655/656/657/658/659/660/661/662/663/664/665/666/667/668/669/670/671/672/673/674/675/676/677/678/679/680/681/682/683/684/685/686/687/688/689/690/691/692/693/694/695/696/697/698/699/700/701/702/703/704/705/706/707/708/709/710/711/712/713/714/715/716/717/718/719/720/721/722/723/724/725/726/727/728/729/730/731/732/733/734/735/736/737/738/739/740/741/742/743/744/745/746/747/748/749/750/751/752/753/754/755/756/757/758/759/760/761/762/763/764/765/766/767/768/769/770/771/772/773/774/775/776/777/778/779/780/781/782/783/784/785/786/787/788/789/790/791/792/793/794/795/796/797/798/799/800/801/802/803/804/805/806/807/808/809/810/811/812/813/814/815/816/817/818/819/820/821/822/823/824/825/826/827/828/829/830/831/832/833/834/835/836/837/838/839/840/841/842/843/844/845/846/847/848/849/850/851/852/853/854/855/856/857/858/859/860/861/862/863/864/865/866/867/868/869/870/871/872/873/874/875/876/877/878/879/880/881/882/883/884/885/886/887/888/889/890/891/892/893/894/895/896/897/898/899/900/901/902/903/904/905/906/907/908/909/910/911/912/913/914/915/916/917/918/919/920/921/922/923/924/925/926/927/928/929/930/931/932/933/934/935/936/937/938/939/940/941/942/943/944/945/946/947/948/949/950/951/952/953/954/955/956/957/958/959/960/961/962/963/964/965/966/967/968/969/970/971/972/973/974/975/976/977/978/979/980/981/982/983/984/985/986/987/988/989/990/991/992/993/994/995/996/997/998/999/1000/1001/1002/1003/1004/1005/1006/1007/1008/1009/1010/1011/1012/1013/1014/1015/1016/1017/1018/1019/1020/1021/1022/1023/1024/1025/1026/1027/1028/1029/1030/1031/1032/1033/1034/1035/1036/1037/1038/1039/1040/1041/1042/1043/1044/1045/1046/1047/1048/1049/1050/1051/1052/1053/1054/1055/1056/1057/1058/1059/1060/1061/1062/1063/1064/1065/1066/1067/1068/1069/1070/1071/1072/1073/1074/1075/1076/1077/1078/1079/1080/1081/1082/1083/1084/1085/1086/1087/1088/1089/1090/1091/1092/1093/1094/1095/1096/1097/1098/1099/1100/1101/1102/1103/1104/1105/1106/1107/1108/1109/1110/1111/1112/1113/1114/1115/1116/1117/1118/1119/1120/1121/1122/1123/1124/1125/1126/1127/1128/1129/1130/1131/1132/1133/1134/1135/1136/1137/1138/1139/1140/1141/1142/1143/1144/1145/1146/1147/1148/1149/1150/1151/1152/1153/1154/1155/1156/1157/1158/1159/1160/1161/1162/1163/1164/1165/1166/1167/1168/1169/1170/1171/1172/1173/1174/1175/1176/1177/1178/1179/1180/1181/1182/1183/1184/1185/1186/1187/1188/1189/1190/1191/1192/1193/1194/1195/1196/1197/1198/1199/1200/1201/1202/1203/1204/1205/1206/1207/1208/1209/1210/1211/1212/1213/1214/1215/1216/1217/1218/1219/1220/1221/12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## ***NCDMB SEAL DEAL WITH International and Indigenous oil MARKETERS.***

The Nigerian Content Development and Monitoring Board had recently signed a Service Level Agreement with the major oil producers or International oil companies aimed at reducing the often protracted industry contracting circle.

Oil Producers Trade Section (OPTS) is the umbrella body of major international and indigenous operating oil companies.

It said the deal commits the 28 member OPTS companies to comply with the provisions of the Nigeria oil and gas Industry content Development Act.

THE koko in the Service Level Agreement (SLA) is essentially meant to make members of the OPTS companies to submit to the NCDMB documents like their Quarterly job forecasts, Nigerian content plans, Bidders lists, Nigerian content Evaluation criteria, Nigerian content Technical bids among other relevant information in relation to industry contracting

and procurement circles.

On the other hand the Board pledged to respond on specific timelines and committed that should it fail to meet the set deadlines the companies can proceed with their tendering processes after duly informing the Board.

Executive Secretary NCDMB Engr Simbi Wabote signed on behalf of the Board while the Managing Director of ExxonMobil Nigeria, Mr Paul McGrath signed on behalf of the OPTS, The Managing Director of AGIP OIL Company (NAOC) Mr Massimo Insulla, Managing Director of Chevron Mr Jeff Ewing and the Managing Director of TOTAL Exploration and Production Nigeria, Mr Nicolas Terraz witnessed the event.

Wabote at the event explained that the SLA with the OPTS was in furtherance of the Boards efforts to meet the target set by the Hon Minister of State for Petroleum Resources Dr Emmanuel Ibe Kachikwu for the Industry contracting circle to be shortened to six months.

Mr Wabote said operations of oil and gas industry were time sensitive adding that shortened contracting cycle would cut the cost of projects considerably.

The independent producers also promised to partner the Board to equip the Petroleum Technology Development Fund's Vocational Training Facility in Port Harcourt, Rivers State to impart key skills currently lacking in the industry.

Wabote noted that the Nigerian



Content Act is applicable to every player in the oil and gas industry both major oil marketers and indigenous ones.

He advised indigenous producers to partner the Board to develop Research and Development centres of excellence in country so that the problems encountered in their operations could be resolved locally.

Meanwhile NCDMB, THE Nigerian Agip oil Company (NAOC) and Bayelsa state government are collaborating to build a 25 megawatts Independent Power Plant in the state.

The Independent Power Plant will supply will supply electricity to the Nigeria Oil and Gas being developed by the Board at Emeyal 1, Ogbia local government area of the state. it will also supply power to the Bayelsa government house, the state hospital, NCDMB new headquarters and the Bayelsa Airport.

He said 'we are developing it on the back of NAOC'S Zabazaba deepwater project and the design has been completed'.

## **TALKING ABOUT THE DEEP WATER PROJECT.**

The Nigeria Agip oil Company and the Nigerian Content Development and Monitoring Board have committed themselves to speedy development of the Zabazaba and Etan Deepwater project in compliance with the provision of the Nigerian Content Act.

NAOC is developing the project in partnership with Shell Nigeria Exploration Company. engr Wabote promised the Board's timely review of the contracts tenders and execution of the necessary approvals in view of the urgent need to increase the country's crude oil production and shore up National Revenue. The project would utilize existing in country capacities and facilities while exceeding the Nigerian content performance achieved in TOTAL'S EGINA Deepwater project, including the partial in country integration and fabrication of the Floating, Production, Storage and Offloading (FPSO) platform.

Massimo Insulla Managing Director of NAOC pledged the company's compliance with the ACT to create jobs for Nigerians and retain growth in the economy.

## **ACHIEVEMENTS OF NCDMB will lead to ban on importation of many items such as PPEs.**

SINCE the enactment of the Nigerian Oil and gas industry content development ACT the Board has clawed back for Nigeria significant benefits from on going oil and gas projects and operations. For instance there are more indigenous players in the Nigeria oil and gas industry now than any other time before the act,



Nigerian companies are executing major projects including FPSO integration of topsides in country. There is more in country spend, more Nigerians are taking over technical and senior positions in the International Oil companies (IOCs) and ownership of more oil and gas assets are now in the hands of Nigerians. In the area of domiciling of oil and gas equipments manufacturing giants strides have been made.

Executive Secretary of the NCDMB Engr Simbi Wabote said 'no doubt much has been achieved on the back of the Local Content Law, but a lot more could still be achieved to realize the Federal Government's agenda for job creation, Economic Diversification and Industrialisation in the context of the initiatives espoused in the Petroleum Industry Road Map launched by President Muhammadu Buhari in October 2016. Interestingly , the Federal Government is poised to extent local content philosophy to other critical sectors of the Economy, hence the growing clamour for Made In Nigeria Goods or preference for local goods and services in all public procurements.'

It is in line with this that operators in the oil and gas sectors are calling on the Federal Government to ban importation of certain products that can be produced locally.

One of such ban it noted should be extended to personal protective clothing otherwise known as COVERALS as there exist sufficient local production capacity.

Mr Tunde Adelana Director Monitoring and Evaluation NCDMB who represented Engr Wabote stated that the



*Collaboration: Mr. Guiseppe Surace, Chief Operating Officer, Dangote Refinery Project with Engr. Simbi Wabote, Executive Secretary after the Board's visit to the projects site.*

Board will ensure that players in the oil and gas industry stop immediate importation of coveralls. He revealed , 'these materials are already being produced in Nigeria and we have sufficient local capacity.

Engr Wabote said 'we have local capacities in manufacturing of pipelines, cables, paints, etc. that be utilized in the construction and power sectors of the economy. Our service providers are also being encouraged to venture into the construction sector to utilize their equipment and project delivery expertise'.



# Eight years of Local Content Act in the Nigerian Oil and Gas Industry



It's been eight years since the enactment of the Nigerian Oil and Gas Industry Content Development (NOGICD) Act, arguably the most successful economic policy of the Federal Government in the last two decades. It's heartening that the implementation has

remained on the front burner of four successive Federal Administrations, giving the lie to the narrative that governments in Africa are too eager to jettison policies initiated by their predecessors. In fact, the remit of the Nigerian Content implementation is being broadened beyond oil and gas as part of diversification of the economy.

Two out of the five Presidential Executive Orders issued by the administration of President Muhammadu Buhari are specifically in support of Local Content - Presidential



Executive Order 003 which mandates Support for Local Content in Public Procurement by Ministries, Departments and Agencies of the Federal Government and Executive Order 005, for the "Planning and Execution of Projects, Promotion of Nigerian Content in Contracts and Sciences, Engineering and Technology." These instruments have reaffirmed President Buhari administration's unequivocal support for Local Content and deep conviction of its importance to the attainment of the Economic Growth Recovery Plan (EGRP) and wider socio-economic goals of the nation.

The Senate and the Federal House of Representatives are also working to amend the Nigerian Content Act, so it would extend to the Power, Information Communication Technology and Construction sectors.

Weeks ago, the Chief Justice of Nigeria, Justice Walter Onnoghen and other Justices of the Supreme Court gave huge endorsement to the Nigerian Content Act.

The occasion was the first national seminar organised for Justices and Judges on the Role of the Judiciary in the development of the Nigerian Local Content Law and Policy.

Today, Nigeria is widely regarded as a model in Local Content implementation in Africa and the Nigerian Content Development and Monitoring Board (NCDMB) has been mentoring several countries on the development of their own policies.

The famous American Management guru and author, John Maxwell wrote in the book, 'Everyone Communicates Few Connects' that "everything rises and falls on leadership." This maxim resonates well with NCDMB where the Board's successes have been built on the focused management it had enjoyed from

inception and support from government, even much more from the current Minister of State for Petroleum Resources, (HMSPR) Dr. Emmanuel Ibe Kachikwu. The Minister stated recently that NCDMB is one of the agencies under the Petroleum Resources ministry that has been blessed in terms of personnel selection and leadership since inception in 2010.

The Local Content journey started formally from the report of a Presidential Committee inaugurated in 2001 to suggest reforms in the Oil and Gas industry. Prior to the NOGICD Act, the Department of Petroleum Resources (DPR) used oil block bid rounds to enforce some level of Local Content Policies enshrined in extant Petroleum statutes. The Nigerian National Petroleum Corporation (NNPC) would later set up the Nigerian Content Division within its system and issue Nigerian Content directives to the industry. The absence of a regulatory framework limited the best efforts of the DPR and NNPC, especially as



operators and service companies complied only on best endeavour basis.

The enactment of the NOGICD Act 2010 and subsequent establishment of the NCDMB ushered a paradigm shift. Before then, nearly all fabrication, engineering, and procurement for the Oil and Gas Industry were executed abroad. It is estimated that the national economy suffered capital flight of about \$380 billion dollars in the first 50 years of oil production in Nigeria and lost opportunities to create over two millions jobs. The level of Nigerian Content was less than five percent, partly because preceding administrations and most citizenry focused on revenue derivation from the Oil and Gas sector.

In the past eight years, we have focused the thrust of Local Content implementation on Promoting indigenous ownership of equipment used in industry operations; Promoting Oil and Gas Components Manufacturing; Giving first

consideration to Nigerian indigenous companies; Ensuring that Nigerian Content targets are met for projects and operations; Creating and Utilizing training and employment opportunities for indigenes; Deploying the Nigerian Content Development Fund for targeted capacity building; Ensuring that local capacity investors have work to amortize investments and Involving oil producing communities in the activities of the sector.

The Board's strategic implementation of the NOGICD Act has been very impactful in the Oil and Gas Industry and the wider economy - several Nigerians service companies have invested in sophisticated vessels and rigs – assets that used to be the exclusive preserve of foreign companies. Local firms now enjoy patronage and even exclusivity in certain areas, retaining huge industry spend in the economy, employing Nigerians and building skills. Many hi-tech fabrications, manufacturing and engineering facilities have also been developed and upgraded, domiciling most industry work that used to be exported. Nigerian Content has also grown remarkably on the production side. Indigenous and marginal field producers now account for about 15



percent of Nigeria's crude oil production. They also contribute about 53 percent of Domestic Gas Supply requirements, with NPDC, SEPLAT, ND Western, Frontier, 7Energy, Aiteo, etc being major producers.

Even though the Oil and Gas industry is not a high employer of labour like Agriculture and Construction, our bullish



## ***DYNAMIC LEADERSHIP OF ENGR. SIMBI KESIYE WABOTE IN NCDMB***

implementation of Nigerian Content has helped create over 30,000 jobs and funneled about 5,800 young persons in various projects based trainings. The total value of contracts awarded to Nigerian companies in the industry has risen to 83 percent while average Nigerian Content retention in-country has shot up to 28 percent. Although many stakeholders are pushing for increased NC performance, it is imperative to note that the implementation is a marathon and not a sprint.

On January 24 2018, the biggest Nigerian Content milestone to date was attained when the Total E&P's Egina Floating Production Storage and Offloading (FPSO) vessel arrived the SHI-MCI Yard, LADOL Free Zone, Lagos for the integration of six modules that were fabricated in Nigeria. The arrival of the FPSO is a huge testament to the giant strides Nigerian

Content development has made, particularly in the development of infrastructural and human capacities.

Going forward, NCDMB has set new targets for itself and the industry. We have developed a 10-year strategic road map with which we are pushing to retain at least \$14bn out of the \$20 billion annual industry spend and create 300,000 direct and indirect jobs. We also

hope to grow aggregate in-country value addition from 28 percent to 70 percent by 2027. These targets are backed with specific initiatives such as completion of five planned oil and gas parks to grow local manufacturing, establishment of two additional pipe mills, local fabrication of modular refineries; attaining at least 50 percent FPSO Integration in-country during the implementation of the world-class Zabazaba and Bonga SouthWest Aparo projects.

In the last year and six months since I assumed duty as the Executive Secretary of the NCDMB, we have sustained the momentum of implementation and injected some fresh impetus. Our first major activity was to convene the Nigerian Oil and Gas Opportunity Fair (NOGOF), to aggregate industry business plan. This culminated in the compilation of a compendium of investment opportunities in the industry. We launched the \$200 Million (USD) Nigerian Content Intervention Fund (NCI Fund) in partnership with the Bank of Industry (BoI).

The Fund offers a single digit interest rate with five year tenure and we hope to unveil the first set of successful applications in a few weeks. Our goal with the NCI Fund is to optimize the capacity and efficiency of our





local supply chain and the overall competitiveness of our Oil and Gas Industry.

We also issued Guidelines to drive Research and Development implementation in the Oil and Gas Industry. This was followed by the Nigerian Oil and Gas R & D Fair held in September 2017 to sensitize and galvanize the industry and relevant stakeholders to embrace the culture of research and innovation, a key parameter for sustainable local content practice.

We concluded the bid evaluations for NAOC's Zabazaba Deepwater project within an unprecedented period of 14 months, in line with the directive of the Honorable Minister of State for Petroleum Resources to reduce the protracted contracting cycle in the industry.

Just recently we held the ground breaking of the pilot Nigerian Oil and Gas Park Schemes (NOGAPS) at Odukpani, Cross

River State. Dr Kachikwu has confirmed he would personally perform the ground breaking of the second park being sited at Emeyal-1 in Ogbia Local Government Area of Bayelsa State. The parks will spur manufacturing of equipment components and spare parts that would be utilized in the industry. Each will create about 2000 jobs when it begins full operations.

As we lead the rest of the industry to mark the 8th anniversary of the Nigerian Content Act, we congratulate all industry stakeholders for their various contributions to the achievements recorded so far. We must all be proud of the jobs we have created, the value we have retained in-country and the sense of pride we have brought to our country.

Let me also hasten to add that Nigerian Content is not about Nigerianisation but has the main objective of domiciliation and domestication of value-adding activities in-country. We welcome investors far and wide to set up in our dear country Nigeria for unrivalled returns.

Our 10-year journey has just begun. Please come on board so that together we could catalyze Nigeria's industrialization and bequeath to our youth a virile economy.

Engr. Simbi Kesiye Wabote is the Executive Secretary of the Nigerian Content Development and Monitoring Board (NCDMB), Yenagoa, Bayelsa State.





# NATIONAL CONTENT CHAMPIONS



**LADOL..** The Executive Secretary has applauded the pace of work at the Lagos Deep Offshore Logistics Base (LADOL) Enigma FPSO. Mr Wabote stated this in Lagos when he led a team of his officials and other top Industry service providers as well as International Oil Companies on a facility tour of the base in Apapa Lagos. LADOL is currently playing host to the fabrication of a US\$3.8billion oil and Gas logistics service facility commonly known as the Floating Production Storage and Offloading FPSO rig otherwise known as Egina project. The project which had been applauded as first of its kind in Sub Saharan Africa is been handled by the Korean based Samsung Heavy Industries on behalf of TOTAL OIL Exploration with LADOL serving as its local content partner. He said the indigenous oil and Gas Logistics service provider is a testimony of the success story of the local content law in Nigeria.



## NIGERDOCK

•• Nigerdock has remained at the forefront of developing Nigerian capacity in accordance with the NOGICD Act achieving a remarkable number of industry first for an indigenous company. It delivers in every aspect of the Act, particularly in skilled job creation and is a leading training and development provider. Nigeria is recognised in the industry as the Nigerian content champion. Infact Nigerdock emerged the only one in its markets to be listed among the best 100 companies to work for in Nigeria, according to Jobberman's latest ranking.

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# Nigerian Content Champion



## **DANGOTE OIL..**

Dangote oil Refining company a division of Dangote Industries Limited, the company awarded a contract to M.A.N Diesel and Turbo SE (MDT), Germany to provide equipment and Associated Technology services for its grassroots integrated refining complex now under construction in Lagos.



Collaboration on maximizing Local Content Engr. Simbi Wabote with Alhaji Aliko Dangote President, Dangote Group of Industries, after firming up an agreement on maximizing Local Content in the construction of Dangote Refinery project





## Intels Nigeria Limited

Intels is a leader in the provision of logistics support services to the country's oil and gas sector. The company manages the Onne Oil and Gas Free Zone, which is fully dedicated to oil and gas, with approximately 165 companies working out of the complex. Intels is also managing three ports in the country on behalf of the Nigerian Ports Authority (NPA).

The company has created over 8,000 direct employment opportunities, together with substantial transfer of technology. The promoters have invested massively in the Free Trade Zone. Its services include transit and supply base, dedicated base concept and agency for support vessels, equipment rental, among several others.



# COMMENDATION BY STAKEHOLDERS:



## MINISTER OF STATE PETROLEUM DR IBE KACHIKWU

I commend NCDMB for the work it has done. I don't know where the Industry would have been without the Board. I thank the Executive Secretary Engr Wabote particularly for his very innovative steps. He came in and gave the agency a lot of push. I am looking for a 50 percent growth in five years, we are going to push very aggressively and am hoping the oil industry will help us in achieving that..

## EXXONMOBIL MD.....

The Managing Director of ExxonMobil Mr Paul McGrath has said compliance with the provisions of the Nigerian Content Act is a good strategy for improving profitability and sustainability of operations. This he said is aside from being a legal and moral obligation. Mr McGrath spoke when the NCDMB management visited the company in Lagos. He highlighted the collaborations Exxon Mobil had enjoyed from the NCDMB saying that it contributed to the company's successes. He also pledged the company's support for the Board's initiatives. He said ExxonMobil was prepared for staff exchange between the two organisations adding that it would open a liaison office at the Board new headquarters in Yenegoa, Bayelsa state, when completed.



## SHELL MD

### ...NIGERIA CONTENT A VERITABLE TOOL FOR NATIONAL DEVELOPMENT

The Managing Director. The Managing Director of SHELL Nigeria Exploration and Production Company (SNEPCO) Mr Bayo Ojulari has described the local content Law in Nigeria's oil and Gas industry as a veritable tool for National Development. He also listed six conditions that would make local content to work in Nigeria oil and gas industry. One of such conditions, he pointed out, is the stability of government policies. He added that the NCDMB should cease to be a policeman and assume the role of an enabler.. He made this known at the maiden edition of the West African International Petroleum Exhibition and Conference held in Lagos recently.



## OBI JACKSON GROUP...

### Local Content Law Boosting Growth of Indigenous Companies

Oil services and Fabrication company Obi Jackson group has commended the implementation of the Local content Laws by the Federal Government which he said created opportunity for indigenous oil and gas companies to grow. Assistant General Manager Group Business Development Obi Jackson Group Simeon Tor Agbide said Local content Law has recorded great success in creating home grown skills in the country's oil and gas sector of the economy. He said the local content law has opened the floor for indigenous companies to prove that they were capable of playing competitively in the international oil and gas scene. According to him, Nigerian companies have the capacities to carry out contracts efficiently like other foreign companies dominating oil and gas sectors of the Nigerian economies adding that it clearly means that the Nigerian Local content Act is a success because Nigerians companies, Technicians and Engineers have acquired expertise and built capacity that has increased indigenous participation in the nation's oil and gas sector.



# MOVING FORWARD

**A**s a part of my activities since assumption of office eight months ago, I have criss-crossed the nooks and crannies of Nigeria on facility visits together with some industry stakeholders. During these visits, I saw world class fabrication yards, plants, factories and training facilities of varying sizes and sophistication. These tours were opportunities to know, firsthand, the state of the industry and, in addition, gather data. From what I have seen, there is no oil and gas input we cannot deliver in-country.

Indeed, a huge pool of local supply chain capacity and capability has been built in Nigerian oil and gas industry within the last seven years. This is a testament that the Local Content has grown from a paltry five percent value retention in 2010 to 26 percent in 2017. But that's not where we want to be!

Our goal in the next 10 years is to push for a phenomenal growth up from the current 26 percent to 70 percent value retention by 2027. To achieve this target, we have to be more innovative to localize knowledge and industry activities, not just to increase local participation, but also to engender long term competitiveness and sustainability, foster sectoral linkages and promote community participation for inclusive economic growth.

We have developed a 10-year Strategic Road Map to guide our journey to the next level. The milestones in the road map are to improve NCDMB's roles in upstream through

## — Wabote

closer monitoring of indigenous and marginal field operators and to play a more active role in the midstream and downstream sectors.

Clearly, Bonga South West Aparo and Zabazaba are key products in our line of sight to achieve the new target. Our aim is to surpass the Nigerian Content performance under Egina deep water project. In addition, based on the outcome of the Opportunity Fair we organized last March in Uyo, we hope to see others projects come on stream to catalyse the realization of our new target. As we often say in the Board, 'no projects, no local content'. We need these projects – Greenfield – to deepen the local content sustenance and growth.

We intend to enhance the establishment of dry-docking facilities in-country and pursue, actively, the plan to bring, at least, two oil and gas parks on stream before 2027. We will actively pursue the goal to foster

linkages with power, ICT, construction, steel, and mines and also push hard to facilitate regional market for Nigerian service companies. We are also making improvements internally to ensure effective service delivery in our determination to reposition the Board for optimal performance.

In the maiden edition of this magazine, I indicated that we will reset NCDMB's strategies and processes by making them smart enough to ensure timely approvals and eliminate service failures. This has already begun.

For instance, ahead of any other government MDA, we pioneered the development and use of Service Level Agreements (SLAs). We signed the first SLA with NLNG in May 2017. We intend to replicate the model with other stakeholders. Hence, we have written to the OPTS members to key in because, going forward, SLAs would be our new template for driving collaboration in the industry. This is indicative of how far the Board is willing to go to encourage businesses and Nigerian content performance.

Interestingly, our innovative SLAs are in concurrence with and reflect the Federal Government's policy on Ease of Doing Business in Nigerian. Thus we are energized by the Executive orders signed by the Acting President, Prof. Yemi Osinbajo, on the Ease of doing business and support for Local Content in all procurements.

Similarly, the fact that the National Assembly has begun the process to extend local content regime to other critical sectors of the economy gives us more impetus to push on and to move Nigerian Content to the next level.



# Petroleum Minister laud Wabote on his achievements

**M**inister of state Petroleum Ibe Kachikwu had commended the Executive Secretary of the Nigerian Content Development and Monitoring Board Simbi Wabote for the excellent job he is doing in developing the local content mandate by creating employment, economic activities and bringing government policies to the people.

The Minister stated this recently at the Inauguration of the OIL AND GAS CITY project. The Minister assured that the oil and gas project would be completed within its time frame, adding that he would like to be remembered as a minister who did not abandon any project after leaving office.

Addressing community leaders at the groundbreaking ceremony of the project in Emeyal, Bayelsa state, He said ' President Muhammadu Buhari completely believe in this project, he thank you for the audacity of hope and the challenge to develop self help and the cooperation you gave to NCDMB, he has promised to do everything within his powers to ensure that this is not one of the projects that are started and abandoned.'

The Minister said when completed the park would bring the localization of indigenous



*Kachikwu performs ground-breaking of Bayelsa Oil & Gas Park*

companies to the state to engage in fabrication, pipe milling, procurements and gas related technology.

Mr Kachikwu said President Buhari had

achieved so much in the oil and gas sector since he assumed office and said the Federal Government had done very well to reposition the sector.



## **DYNAMIC LEADERSHIP OF ENGR. SIMBI KESIYE WABOTE IN NCDMB**

He said from zero percent, investment in the sector was increasing in excess of US\$60b following innovative financial concepts introduced by the government. The Minister added that the government tackled the issue of peace which brought oil producing from all time low of N800,000 barrels to over two million barrels a day.

He said ' without getting into politics this sector has



MD, Nigerian Liquefied Natural Gas Company, Engr. Tony Attah and Engr. Simbi Wabote after signing Service Level Agreement on compliance and timelines.

performed very well, when we came in, we looked at our institutions NNPC, NCDMB, DPR and if you go back into these institutions they are not what they were when we came'.

It would be recalled that the Minister recently inaugurated oil and gas project in Bayelsa state. Situated on a 25 hectares of land, the park, when completed will generate at least 3,000 jobs. It will create a regional low cost manufacturing hub for the production of equipment and spare parts for the country's oil and gas industry.

The multibillion dollar project is the brainchild of the Nigerian Content Development and Monitoring Board under the dynamic leadership of its Executive Secretary/CEO Simbi Wabote. Wabote and his Board designed and developed it in line with the new vision of the government for the Niger Delta.

He is also working to ensure that such Industrial city is replicated in five oil producing states of Cross Rivers, Akwa Ibom, Imo and Delta states. Already the project had taken off at Odupani in Cross Rivers state and also in Bayelsa state.

According to Mr Wabote the parks will accommodate warehouses, Manufacturing shops floors, factories, training centres, hostels, Administrative Blocks,, mini estates, security posts,, fire station including truck parking and loading areas.

He said the parks will have uninterrupted electricity supply. He described the groundbreaking as a critical steps to achieving the Board's mandate.

And in keeping with President Muhammadu Buhari's security agenda the Chief Executive Officer of NCDMB appealed to host communities in Bayelsa state to protect the project, he warned against any attempt to stop work at the project site.





## *Quotable Quotes* **OF ENGR. SIMBI WABOTE**

'No doubt much has been achieved on the back of the Local Content Law, but a lot more could still be achieved to realize the Federal Government's agenda for job creation, Economic Diversification and Industrialisation in the context of the initiatives espoused in the Petroleum Industry Road Map launched by President Muhammadu Buhari in October 2016. Interestingly, the Federal Government is poised to extend local content philosophy to other critical sectors of the Economy, hence the growing clamour for Made In Nigeria goods or preference for local goods and services in all public procurements.'

*.....Engr Simbi Wabote at the SUMMIT RIDING THROUGH THE STORM.*

Operators in the oil and gas sector will no longer be allowed to import personal protective clothing otherwise called coveralls, as there exists sufficient local production capacity.

*.....Engr Simbi Wabote, at the commissioning of Kay Global Garment Factory in Warri, Delta state.*

Local Content guarantees security of supply which reduces cost significantly. All over the world, local content, reduces cost. If you do it correctly and stay the course. You are assured of the security of your facility if you involve the locals'

*.....ENGR WABOTE AT LAGOS DEEP OFFSHORE LOGISTICS BASE.*



The new frontier will include additional in country capital retention of at least \$14b out of the \$20b annual industry spend, creation of 300,000 direct and indirect jobs, growth of aggregate in country value addition from the current 26 percent to 70 percent by 2027, this will involve the completion of at least one of the five oil and gas parks, establishment of two additional pipe mills, local manufacture of LPG gas cylinders, establishment of one dry dock facility in country, local fabrication of modular refineries, 50 percent FPSO integration in country.

**.....ENGR SIMBI WABOTE AT THE SUMMIT**

THE Nigerian Content Development and Monitoring Board accomplished all the targets it set for 2017

**.....ENGR WABOTE at the 2017 practical Nigerian Content Workshop in Uyo, Akwa Ibom state capital.**

'we have local capacities in manufacturing of pipelines, cables, paints, etc. that be utilized in the construction and power sectors of the economy. Our service providers are also being encouraged to venture into the construction sector to utilize their equipment and project delivery expertise'.

**.....ENGR WABOTE IN UYO**

'We pioneered the development and deployment of Service Level Agreement (SLA) ahead of any other MDA to accelerate the ease of doing business. Henceforth SLA will govern our interface with with operators and other stakeholders. The aim is to remove unnecessary bottleneck and red tapes which impede approvals and impact bottom line.'

**ENGR SIMBI WABOTE AT THE SUMMIT, NEXT FRONTIERS OF NIGERIA CONTENT.**

'WE have begun systematic expansion of our operations to the midstream and downstream sectors, thus the Board is now more involved in the business activities of the NLNG and Dangote Refinery. The goal is to grow indigenous capacity and extract more Nigerian content value from these huge projects'.

**.....Engr Wabote**

'A country with a mono product economy is at great risk and we can see its effects in Nigeria today., so the Board is exploring how they can support the government to extend what has been achieved in the local content for oil and gas sector to the other sectors of the economy.'

**.....Engr Wabote during a courtesy visit to Dorman Long Galvanising Plant in Lagos.**





## NIGERIA OIL AND GAS PARK SCHEME (NOGaPS)

**T**he Nigeria Oil and Gas Park Scheme (NOGaPS) is one of the Board's flagship projects that will further help alleviate poverty and unemployment in the oil and gas producing communities. Under the scheme, the NCDMB will develop world-class oil and gas park in each of the nine (9) oil producing states of Nigeria, that will serve as manufacturing hub for equipment and component parts that are used in the oil and gas industry.

**The primary objectives of NOGaPS are to:**

1. Attract domestic and foreign direct investment to oil producing states.
2. Promote community participation in manufacturing and other industry activities.
3. Develop and integrate the local supply chain to support Oil and Gas operations.
4. Foster mentoring of local SMEs by international OEMs for mutual benefits.



## **DYNAMIC LEADERSHIP OF ENGR. SIMBI KESIYE WABOTE IN NCDMB**

5. Facilitate new business start-ups, technology acquisition and competitiveness.

6. Provide a range of made in Nigeria goods for the Oil and Gas industry.

7. Attract at least 15 OEMs to set up in the 3 parks (5 per location).

8. Create over 10,000 direct, indirect and induced jobs.

9. Retain industry spend on procurement of goods.

10. Promote training and development – SIWES, skills acquisition.

Some state governments have welcomed the scheme and helped in facilitating the necessary approvals for the Board to commence work. Construction work for phase 1 of NOGaPS is scheduled to commence in 2017.

### **Milestones:**

Acquired land in three (3) States – Bayelsa, Cross River and Imo State

Commenced EIA studies and land clearing for sites in Bayelsa, Cross River and Imo State.

Developed marketing strategy for NOGaPS



(L-R): Mr. Cornelis Zegelaar, MD, Addax; Mr. Nicolas Terraz, Mr. Jeff Ewing, MD, Chevron; Mr. Osagie Okunbor, MD SPDC and Chairman, Oil Producers' Trade Section; Engr. Simbi Wabote; Mr. Paul McGrath, MD ExxonMobil and Mr. Massimo Insulla, MD NAOC during a courtesy visit by the OPTS leadership to the NCDMB Headquarters in Yenagoa, State.



(L-R): Engr. Simbi Wabote, Executive Secretary, NCDMB; Gov. Godwin Obaseki of Edo State and Hon. Henry Idahagbon, Attorney-General and Commissioner for Justice, Edo State, discussing possible areas of collaboration between NCDMB and Edo State.



House of Reps Committee on Local Content with management of the NCDMB during their recent oversight visit to the Board's Headquarters in Yenegoa, Bayelsa State.



## DYNAMIC LEADERSHIP OF ENGR. SIMBI KESIYE WABOTE IN NCDMB



*Ibrahim Mairiga, Rep. MPR; Mohammed Kari, Rep. NAICOM; Mina Oforiokuma, Rep. NCCF; Engr. Simbi Wabote, Executive Secretary; Dr. Emmanuel I. Kachikwu, Chairman/HMSPP; Mr. Bank-Anthony Okoroafor, Rep. PETAN; Kashim Abdul Ali, Rep. COREN; MBD Ladan, Rep. DPR; and Inua, Rep. NNPC.*



*(L-R): Mr. Massimo Insulla, Managing Director, Nigerian Agip Oil Company; Hon. Seriake Dickson, Governor of Bayelsa State and Engr. Simbi Wabote, Executive Secretary, NCDMB at the NAOC Succession Planning Workshop in Yenagoa, Bayelsa State.*



*Engr. Chidi Izuwah, Acting DG, Infrastructure Regulatory Concession Commission; Engr. Simbi Wabote, Executive Secretary; Dr. Maikanti Baru, Group Managing Director, Nigerian National Petroleum Corporation and Engr. Jeff Onuoha, Chairman, Pipelines Professionals Association of Nigeria at the Nigerian International Pipeline Technology and Security Conference in Abuja.*





**MEGASTAR**

# **NCDMB**

**HEAD OFFICE PROJECT**





**COMPILED BY VINCENT EGUNYANGA**  
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